

Message Text

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USDOC FOR BEWT/TDAD

E.O. 11652: N/A

TAGS: BEXP, BTRA, UR

SUBJECT: VISIT OF BORDEN CHEMICAL GROUP, BEFORE AND AFTER ITS
VISIT TO NIZHNIY TAGIL. SUGGEST USDOC/BEWT GIVE BORDEN ADDRESS AND
TELEPHONE NUMBER OF COMMERCIAL OFFICE PLUS TELEX NUMBER SHOULD
COMPANY WISH TO CONTACT OFFICE PRIOR TO ARRIVAL IN MOSCOW.

2. OUR PREVIOUS EXPERIENCE WITH ARRANGEMENTS ALLEGEDLY MADE
FOR U.S. BUSINESS VISITORS BY VOLKHOV OF AMTORG HAS NOT BEEN
ENTIRELY POSITIVE. IN SEVERAL CASES, EITHER VOLKHOV HAS FAILED
TO FOLLOW THROUGH OR SOVIET ORGANIZATIONS INVOLVED ON THIS
END HAVE DROPPED THE BALL. IN VIEW OF FACT THAT NIZHNIY
TAGIL IS CLOSED CITY VERY RARELY VISITED BY FOREIGNERS (RECENT U.S.
BUSINESS GROUP WHICH VISITED NIZHNIY TAGIL STEEL MILL WAS TOLD THAT
THEY WERE FIRST WESTERN VISITORS SINCE 1938), IT MIGHT BE
USEFUL FOR COMMERCIAL OFFICE TO CHECK WITH LICENSINTORG TO
CONFIRM THAT ARRANGEMENTS HAVE IN FACT BEEN MADE. PLEASE
ADVISE WHETHER BORDEN WOULD WISH COMMOFF TO TAKE THIS
STEP.

STOESSEL

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